

*perlatours*  
MEDITERRANEAN TOUCH

WE ARE YOUR RECEPTIVE TOURISM SPECIALIST IN MEDITERRANEAN



# Index

1. PERLATOURS
2. SERVICES, DESTINATIONS & EXPERIENCES
3. TECHNOLOGY
4. CONTACT DETAILS

# 1. PERLATOURS



**Just when  
you know a  
destination like  
the palm of your  
hand, is when you  
can offer the best  
of it.**

# “Mediterranean touch”

*n.m. adj.*

*1. Warm, smiling, transparent, easy to handle, honest, meticulous and hardworking.*

This is how the Perlatours team works.

More than 20 years of experience have resulted on the setting of a dedicated, specialized and committed team of professionals.

We know the Mediterranean, for real. We love the coast, very much. We are from the destinations, from all spots. We do not stop until we get the best hiring, and we do not get tired. We make it easy and fast for you.

Talking, listening, negotiating, choosing, proposing, agreeing and contracting under difficult conditions to match. This is our goal.

**Helping you to grow is our greatest success.**

What

# We offer

- **.1 Exclusive conditions** in the best Mediterranean coast and Europe hotels and touristic services. We offer the **option of proposing specific agreements** with economic commitments.
- **.2 Customized services:** groups, circuits, excursions, transfers, guides in destination and packages.
- **.3** Great **variety** of offers, high **availability, flexibility, dynamism** and fast responses.
- **.4** We bring you closer to the areas of interest on **Workshops, farm trips and/or joint visits**, offering you exclusive experiences so that you enjoy the essence of the places and services that you can offer your clients.

What

*We offer*

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**.5 We are selective:** We want to offer the highest quality products, and in order to have a good control, we focus only on those with the best characteristics.

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**.6 Fluid and transparent communication** with a 100% personalized service and 24/7 attention.

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**.7 A clean, concise and agile technological platform** at your disposal, with free technical service.

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**.8 Great professionals who feel, live and believe in the Mediterranean coast.**

# Those who know us say...



*"Great team of professionals. Their reaction time is an advantage for our sales. A good team at the office, they are **very efficient and quick.**"*

Brynley Morgann

/ On the beach /



*"For the trust they bring to us, **pro-active looking for new ways to collaborate**, they are a key for our sells for the products and services they offer to us.*

*.../...*

*I am extremely happy working with Perla Tours, and have no hesitation in endorsing them."*

Carlo Oswald

/ Busco un chollo /



*"Perla Tours is a more personal and enthusiastic Agent who **takes genuine interest in their clients** while offering an attractive portfolio of hotels and apartments."*

Mike Woodall

/ Love holidays /

## **2. SERVICES, DESTINATIONS & EXPERIENCES**



**We have everything ready for you to offer your clients the vacations they are looking for. Together, we can create happy travellers who want to repeat the experience.**

An aerial photograph of a tropical beach. On the left, a sandy shore is lined with several colorful kayaks in shades of green, blue, and yellow. In the shallow, clear turquoise water, a bright red motorboat is anchored. The water's clarity reveals the sandy bottom and some seaweed. The overall scene is bright and serene, suggesting a vacation or recreational setting.

# Services.

We offer customized services, online and offline, always aiming a close and honest treatment.

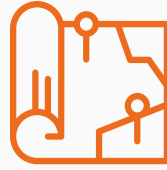
**We would not know how to do it differently.**

## Hotels.



Perfect conditions in 3 and 4 star hotels, within the top spots of the Mediterranean coast and in the main tourist destinations in Europe.

## Round Trips.



We can create customized round trips on request, in order to offer special experiences that include transfers, guide, excursions, restaurants and hosting.

## Transfers.



Every detail counts to meet the high expectations of your client. Having an excellent transfer service seems fundamental to us.

## Groups.

We organize customized trips for groups, on leisure or business (MICE), and offer impeccable stays in our careful selection of specialized hotels.



## Packages.



Attractive proposals under amazing conditions for all types of public, up to date and designed for holidays, so that everything runs perfectly.

## Excursions.



We take care of your clients so they can enjoy their trip to the fullest, by offering them tickets, half-day or full-day tours, guide services in destination...everything they need to experience the perfect vacation.

# Destinations.

In Perlatours we select the best of each vacation spot: Mediterranean Coast, Islands, historic cities and places of overwhelming nature.

**We would not know how to do it differently.**



## **Costa brava.**

Taste fresh fish in front of the sea, sail on a sailboat and live an authentic experience on the best hotels in one of the most enchanting areas of the Mediterranean area.



## **Costa dorada.**

The chance of being in a place where rest and family vacations find the perfect balance surrounded by a beauty full of contrasts.





## Costa del sol.

Origin, tradition, nature and exclusive activities. Enjoy in first-hand the best of the Al Andalus culture immersed in an environment that engages you.



## Costa blanca.

The unique character of its people, its gastronomy, its festivals and its mythical music festivals complete this coast of the southeast of Spain, with many places to explore.

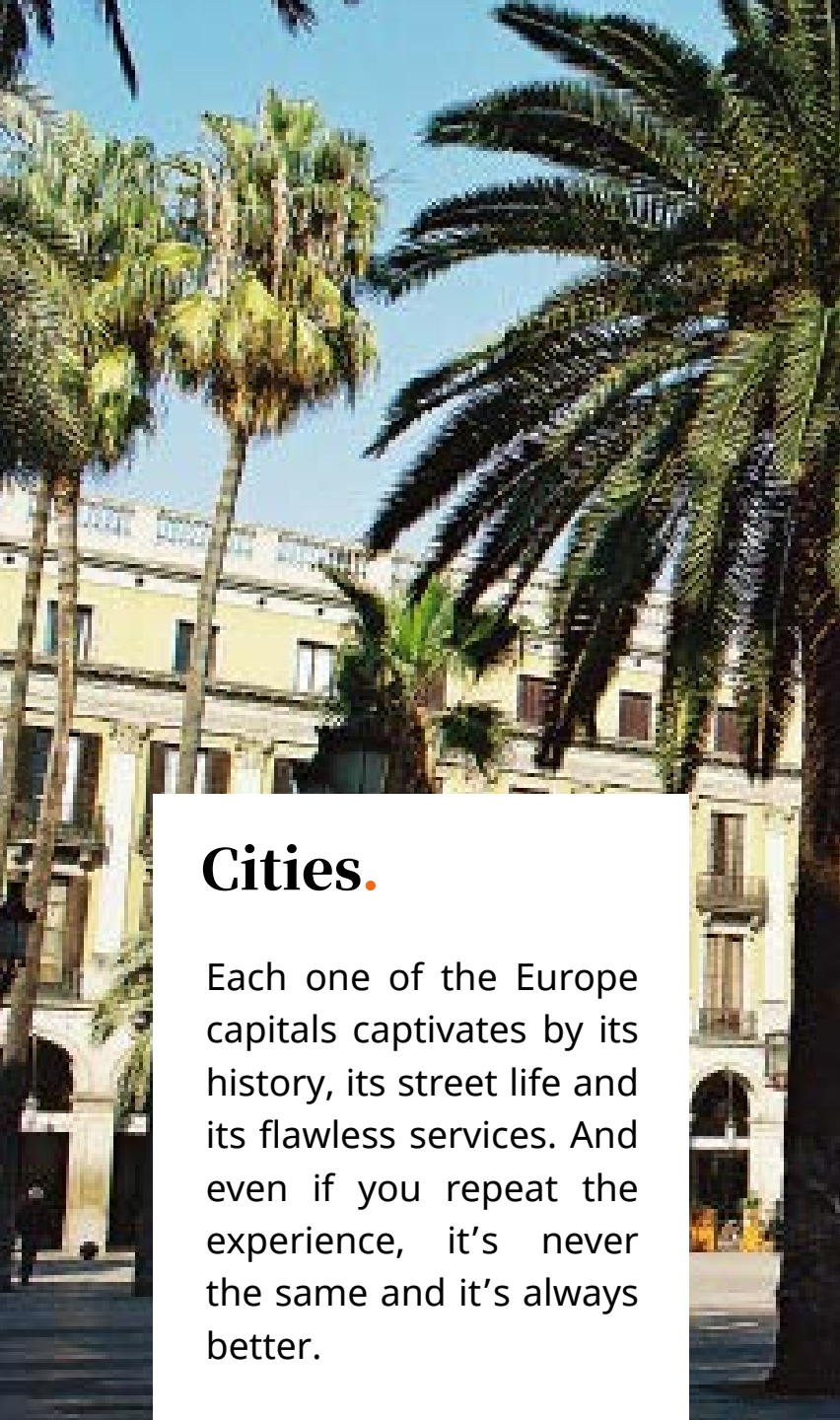
A photograph of a marina with several sailboats docked at a pier. The boats are white with blue accents. In the foreground, there are large, light-colored rock formations. The background shows a coastline with palm trees and buildings under a clear sky.

## **Islands.**

Walking barefoot on the beach sand, smell the good gastronomy, see how the sun peeks through the window of your room...The peace of mind resides in the islands of the Mediterranean.

## **Turkey.**

Historical treasures, idyllic beaches, tradition and modernity all contrasted...Standing between Europe and Asia, Turkey inspires and surprises even the most demanding travellers.



## **Cities.**

Each one of the Europe capitals captivates by its history, its street life and its flawless services. And even if you repeat the experience, it's never the same and it's always better.



## **Andorra.**

Snow sports, mountain routes, a great and interesting commercial structure, the best spas and wellness areas in Europe and, if that were not enough, located in the heart of the Pyrenees.



## **Holiday getaways.**

Amazing services to provide landmark experiences. Authentic places and genuine people eager to share their surroundings and traditions.



# Experiences.

Our wide range of options and the flexibility and speed in which we obtain exclusive contracting conditions, allow us to offer you services 100% adapted to the specific needs of each tourist.

Hotels, packages, excursions, circuits and personalized group trips, so you can offer to your clients exactly what they are looking for.

We would not know how to do it differently.

**We would not know how to do it differently.**



## Gastronomy by *perlatours*

**Mediterranean** is synonymous with amazing cuisine. Each region stands out for its specialty and all of them have in common the basis of a diet that is the cultural heritage of humanity. We create gastronomic experiences for your clients proposed to delight them.

## Luxury by *perlatours*

Customized experiences for the most demanding tastes. Luxury accommodations, star restaurants, customized services, tours and exclusive activities...Always fulfilling all the requirements for a high standing stay.

## Wellness by *perlatours*

Disconnect, take care of yourself, unique moments for inner peace, let yourself be pampered...If this is what your clients need, we create the ideal experience combining the best conditions in spa hotels with an excellent wellness services.

## Family by *perlatours*

**We design experiences all designed for families.** With plans designed for children and adults, tickets to theme parks, activities and different excursions and stays in accommodations that combine rest with time with children.



# Adventure

by *perlatours*

Hiking, climbing, rafting, bungee jumping, ravines, zip line and more customized mountain activities in emblematic spaces for those into the active tourism! We combine your adrenaline moments with stays in the best accommodations.



# Wines

by *perlatours*



The Enogastronomical culture offers a wide selection of historical wineries where you can taste the best wines of Europe. Guided tours, tours between vineyards and guided tastings to immerse you in the exciting wine world.

# Nautical sports

by *perlatours*

Mediterranean waters and rivers that feed it provide endless possibilities for those seeking a nautical vacation experience: rowing, canoeing, surfing, windsurfing, kite surfing, fishing, sailing, water skiing, diving, snorkelling...Always at the hands of great guides and professionals.

# Rural

by *perlatours*

**For your clients who love rural areas**, we provide getaways to enchanting places in the middle of nature, where the disconnection and the contact with the most authentic traditions lead your holidays.

### 3. TECHNOLOGY

**Say goodbye to the waiting times, say hello to everything you are looking for with a single click. Say goodbye to uncertainty, say hello to a team who gives you free technical support at any time.**





**All our services are 100% up-to-date with the latest features always available.**

**The Perla Tours team by your side to answer all your questions and/or suggestions.**





## **XML connection.**

The new *perlatours* XML connection aims to make things very easy for you. It is intuitive, concise, and fast and helps you to work efficiently.



## **B2B platform.**

Our B2B platforms were designed to make your job easier. All our products at your fingertips in an intuitive and fast way.

## 4. CONTACT DETAILS

/ [www.perlatours.com](http://www.perlatours.com) /



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